



## Snowbird Sports Education Foundation Seeks New Executive Director

The Snowbird Sports Education Foundation (SBSEF) is seeking a new Executive Director with substantial experience in some, if not all, of the following: competitive sports program management, fundraising, non-profit management, athlete development, project and event management, and community involvement.

The position starts May 1, 2019.

Salary is based on experience, background, and professional accomplishments.

A position summary is below. A job description is available at [www.sbsef.com/EDJob](http://www.sbsef.com/EDJob).

### **Application:**

Please send resume, two or more current or prior employer references, and letter of interest to [edjob@sbsef.com](mailto:edjob@sbsef.com). In your letter of interest, please indicate compensation expectations, and specifically and succinctly address how your skill set, personal and professional experiences, and philosophy will satisfy each of the following position demands:

1. **Business and Program Management.** SBSEF has long been an efficient and well-run non-profit with an exceptional staff and impeccable safety record. Building on this legacy is of great importance.
2. **Fundraising.** Important goals of SBSEF are to improve current financial stability, expand need-based financial aid, and raise capital for expansion and improvement of training and competition facilities.
3. **Community Building.** Integral to program success is maintaining and building on the close productive relationships between athletes, parents, coaching staff, schools, and competition governing bodies.
4. **Relationship with Resort Management.** Snowbird and Alta are key ingredients to SBSEF success, therefore, maintaining and advancing successful partnerships with Snowbird Resort and Alta Ski Area management is paramount.

Application deadline is January 5, 2019.

SBSEF will perform a variety of background and reference checks.

### **History and Community:**

Formed in 1978, SBSEF is a 501c-3 non-profit entity that provides competition and training programs for youth who share a love of winter sports in the great outdoors. Today, SBSEF has grown to some 300 athletes participating on the Alpine Race, Freeride, and Snowboard Teams. Whether introducing athletes as young as seven years of age to competitive skiing, or supporting athletes as they realize their Olympic dreams, SBSEF's mission is "to foster a passion and lifelong love of winter sports and an active outdoor lifestyle while developing the life skills associated with all endeavors: goal setting, self-discipline, a strong work ethic, determination and commitment. We strive to inspire our athletes to pursue their dreams and reach goals that will frame their futures."



SBSEF is a strong, supportive, and cohesive community that spans generations of Snowbird and Alta skiers. The coaches, staff, and parents are all keenly aware of what a gift it is to raise athletes in the Wasatch Mountains. The SBSEF program focuses as much (or more) on fostering a strong community and supportive environment for the athletes and families as it does on competition results.

The 2017/18 fiscal year budget includes revenues and expenses of over \$1,000,000, with approximately \$200,000 coming from fundraising and events. Additionally, SBSEF is looking to raise \$3,000,000+ for a new chairlift, lights for the race arena and a training facility.

### **Position Summary:**

The SBSEF Executive Director has full responsibility for business and athletic development for the program which consists of Alpine ski racing teams, Freeride skiing, and Snowboard teams. The ED manages a coaching and administrative staff and reports to the SBSEF Board of Directors. The ED position is a highly visible one in the Snowbird/Alta community and in the ski industry as a whole. The ED is the primary spokesperson for SBSEF. The position is full time, year-round. SBSEF offices are located at the base of Snowbird Resort where training and competition take place.

In general, this position encompasses the following primary areas: managing the entire SBSEF program, leadership, fiscal oversight, fundraising, personnel management, athletic oversight, developing and pursuing program marketing, and community relations, including maintaining and advancing the successful relationships with the Snowbird Resort, Alta Ski Area, and down-valley SBSEF-partner schools. Please see the Job Description for more details.

### **Experience, Skills, and Qualities:**

- 3-5 years minimum of high-level leadership and management experience, preferably in a winter sports club or similar organization
- Experience working with a variety of stakeholders (coaches, athletes, parents, donors, schools, partners, government agencies, etc.)
- Substantial experience with winter sports
- Strong leadership, management, strategic planning and organizational skills
- Proven fundraising/development skills
- Proven fiduciary responsibility
- Strong communication and inter-personal skills, both verbal and written
- Strong personal commitments to excellence and service to the community
- Ability to work with a variety of personalities and backgrounds
- Team player with ability to delegate
- Highly developed attention to detail
- Desire to foster youth athletic development and success



**Compensation:**

The SBSEF Board of Directors determines compensation for the ED. Employment is at-will. The following benefits are offered:

- 401k program and match
- 4 weeks of vacation
- Season pass to Snowbird Resort
- Workers compensation coverage
- Discretionary performance bonus
- SBSEF tuition assistance for children